

BROKER PROFILE

Terry O'Neil Broker



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Licensed in the State of Oregon

SPECIALTIES

1031 Exchanges and Investments, Multi-Family, Office, Retail and Industrial Leasing and Sales

PROFESSIONAL EXPERIENCE

Since joining Compass Commercial in 2012, Terry has excelled at selling and leasing industrial, office, land and multifamily properties. Terry and his associate, Ron Ross, sell more multifamily than any other brokers in Central Oregon.

Terry moved to Central Oregon in 1999, vowing to keep his feet on dry ground after a 17-year career as an Alaskan commercial fisherman. Upon arriving in Bend, Terry opened a chain of five successful franchise restaurants and operated those until 2012. His attraction to commercial real estate came from those retail experiences, giving him a detailed understanding of the synergies necessary to create successful environments for both tenants and landlords.

COMMUNITY INVOLVEMENT & INTERESTS

Terry actively volunteers at St. Francis Health Ministry, Grief Recovery Specialist through the Grief Recovery Institute and St. Vincent De Paul of Bend.

EDUCATION

- St. John's University Collegeville, MN, B.S. Business Administration

ACCOMPLISHMENTS & ACCOLADES

- Largest Lease Transaction of the Year — 2023
- President's Club — 2022, 2021
- Outstanding Performance Award — 2019
- Joined Compass Commercial — 2012

PROFESSIONAL AFFILIATIONS

- National Association of REALTORS® (NAR)
- Commercial Group of Central Oregon Association of REALTORS® (COAR)

COMPASS
COMMERCIAL

REAL
ESTATE
SERVICES

600 SW Columbia St., Ste. 6100 | Bend, OR 97702
541.383.2444 | www.CompassCommercial.com



TRANSACTIONS

Terry O'Neil, CCIM Broker



\$5,675,000 | Multifamily
Cascade Ridge Apartments | 366 SW M Street, Madras



\$3,550,000 | Office
Centratel Building | 141 NW Greenwood Ave, Bend



\$3,900,000 | Multifamily
1419 & 1455 NW 8th St, Bend

NOTABLE SALES

PROPERTY/BUILDING	PROPERTY TYPE	LOCATION	PRICE
Columbia State Bank Building	Mixed Use	Bend	\$8,000,000
Cascade Ridge Apartments	Multifamily	Madras	\$5,675,000
1419 & 1455 NW 8th St	Multifamily	Bend	\$3,900,000
141 NW Greenwood Ave	Office	Bend	\$3,550,000
687 SE Glenwood Dr	Industrial	Bend	\$2,950,000
62910 Peerless Ct	Industrial	Bend	\$2,569,000
90 SE Bridgeford Blvd	Industrial	Bend	\$2,380,000
Hertz Car Sales	Retail	Bend	\$2,245,000
244 NW Kingwood Ave	Medical Office	Redmond	\$2,200,000
Industrial Building Complex	Industrial	Bend	\$2,130,000
TEC Equipment	Land	Redmond	\$1,643,519
COCC Foundation	Multifamily	Bend	\$1,600,000
Lotus Building	Office	Bend	\$1,600,000
Rio Vista Apartments	Multifamily	Prineville	\$1,400,000
Apple Tree Park	Office	Bend	\$1,230,000
Acrovision Building	Industrial	Bend	\$1,130,000
Webfoot Painting	Industrial	Bend	\$1,068,000



TRANSACTIONS

Terry O'Neil, CCIM Broker

NOTABLE LEASES



BUSINESS NAME	PROPERTY TYPE	LOCATION	SQ. FT.
BasX Solutions	Industrial	Redmond	72,000
County 33 Enterprises, Inc	Industrial	Bend	21,000
Broken Top Candle Company	Office	Bend	17,682
Bend Endurance Adacemy	Retail	Bed	13,000
Crowdstrike, Inc	Industrial	Bend	13,000
Bio Tech	Industrial	Bend	9,320
Bend Dermatology	Medical	Redmond	5,445
Best Care Treatment Services	Office	Redmond	5,000
Cascade Steel Works	Industrial	Bend	5,000
Machk Industries, LLC	Industrial	Bend	4,137
Bend Surgery Center	Office	Bend	3,634
Deschutes Pediatric Dentistry	Medical	Redmond	3,519
Systema	Office	Bend	2,100
The Grief Recovery Institute	Office	Bend	2,000
Daily Rainbows	Industrial	Bend	1,680
Bend Commercial Tire	Industrial	Bend	1,680
Bend Surgery Center	Industrial	Bend	1,500
Decipher	Office	Bend	1,250

